

### Fresh Grapefruit (EC):

#### **Total TEU/FEU:**

All shipments are based on Atlantic and Gulf port origins. Atlantic and Gulf Ports include: Charelston, SC; Savannah, GA; and Miami, FL.

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 2005. The denominator represents the total number of FEU shipped, by carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 2005.

#### Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 2005. Source: PIERS, January 2005.

#### Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Charleston, SC unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individua shipping line websites.

#### Ocean Rates:

Ocean rates are applicable for March 31, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retreival system, and individual shipping line websites.

#### Container Rate:

Container rates for Fresh Grapefruit are quoted on full, 40-foot refrigerated containers unless otherwise noted.

#### **Definitions:**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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Atlantic/Gulf Ports To Busan, South Korea

Fresh Grapefruit (EC)

Monthly Market Share For: January 2005

Month\Year: 14.0 \ 14.0

	Market Share	Market Share CY	Transit Time in Days									
Carrier				Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	 Size	Container Rate
OOCL	43%	43%	22	\$5.11	\$17	\$40					1134 pkgs	\$6,115
Hyundai	29%	29%	21									
Hanjin	14%	14%	24									
NYK Line	14%	14%	26									

Average Container Rate \$6,115

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Atlantic/Gulf Ports To Hong Kong

Fresh Grapefruit (EC)

Monthly Market Share For: January 2005

Month\Ye	ar. 20	120

Month Car. 2.0 (2.0		Market	Transit				_					
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
cosco	100%	100%	33	\$5.07							1008 pkgs	\$5,111
									A	lverage Coi	ntainer Rate	\$5,111

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Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Monthly Market Share For: January 2005

Month\Year: 132.0 \ 132.0

	. 5 6	Market	Transit					Surcha	rges:			_	
Hyundai Evergreen Maersk-SeaLand OOCL APL	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	 Size	Container Rate
Hapag-Lloyd	36%	36%	12	\$4.60 <sup>19</sup>	\$422 <sup>1</sup>	\$40	9%	\$500 <sup>1</sup>				1134 pkgs	\$6,647
Hyundai	18%	18%											
Evergreen	17%	17%	15										
Maersk-SeaLand	14%	14%	15	\$4.60 <sup>19</sup>	\$422 <sup>1</sup>			\$500 <sup>1</sup>				1134 pkgs	\$6,138
OOCL	6%	6%	14										
APL	6%	6%	19										
P&O Nedlloyd	3%	3%	13	\$4.60 <sup>19</sup>	\$633 <sup>1</sup>	\$40						1134 pkgs	\$5,889
										A	lverage Con	tainer Rate	\$6,473

<sup>1</sup> Rate is per container

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<sup>19</sup> Rate is per package

Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: January 2005

Month\Year: 204.0 \ 204.0

Month (Tour. 20110 )	201.0	Market	Transit					Surcha	rges:			_	
Hanjin P&O Nedlloyd DOCL Evergreen	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS (	CAF	F THC C	CFS Rec	ARB	Cotton R.	 Size	Container Rate
Maersk-SeaLand	26%	26%	10	\$4.60 <sup>19</sup>	\$422 <sup>1</sup>			\$500 <sup>1</sup>				1134 pkgs	\$6,138
Hanjin	20%	20%											
P&O Nedlloyd	11%	11%	11	\$4.60 <sup>19</sup>	\$633 <sup>1</sup>	\$40						1134 pkgs	\$5,889
OOCL	3%	3%	12										
Evergreen	3%	3%	21										
Hapag-Lloyd	3%	3%	11	\$4.60 <sup>19</sup>	\$422 <sup>1</sup>	\$40	9%	\$500 <sup>1</sup>				1134 pkgs	\$6,647
										A	lverage Con	tainer Rate	\$6,108

<sup>1</sup> Rate is per container

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<sup>19</sup> Rate is per package

Atlantic/Gulf Ports To Singapore

Fresh Grapefruit (EC)

Monthly Market Share For: January 2005

Month\Year: 4.0 \ 4.0

	Market Share	Market Share CY	Transit	' <del>1</del>								
Carrier			Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	100%	100%	29	\$5.55 <sup>19</sup>	\$17 <sup>16</sup>	\$40					1134 pkgs	\$6,614
									A	lverage Coi	ntainer Rate	\$6.614

<sup>16</sup> Rate is calculated per KT not by container.

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<sup>19</sup> Rate is per package

Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: January 2005

Month\Year: 1 547 4 \ 1 547 4

Month (1 ear. 1,547.4	1,547.4	Market Market Share	Transit										
Carrier	Market Share		Time in Days	Ocean Rate	<b>BAF</b>	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Maersk-SeaLand	27%	27%	24										
MOL	24%	24%	23										
APL	16%	16%	30										
Evergreen	13%	13%	21										
P&O Nedlloyd	7%	7%	23	\$2,800	\$320								\$3,120
NYK Line	6%	6%	23										
OOCL	4%	4%	23	\$3.18 <sup>19</sup>	\$17 <sup>16</sup>	\$40	50%					1134 pkgs	\$5,730
Hatsu Marine Ltd.	1%	1%	21	\$3,583	\$320	\$40	50%						\$5,735
Hyundai	1%	1%	15										
Hanjin	0%	0%	26										
													<b>04040</b>

Average Container Rate \$4,216

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<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package